# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

	FORM 10-Q
X	QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the Quarterly Period Ended: <u>September 5, 2017</u>
	OR
	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  For the transition period from to to
	Commission file number <u>1-12454</u>
	RUBY TUESDAY, INC. (Exact name of registrant as specified in charter)
	GEORGIA (State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)
	333 East Broadway Avenue, Maryville, Tennessee 37804 (Address of principal executive offices and zip code) (865) 379-5700
	(Registrant's telephone number, including area code)
1934	cate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 4 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such g requirements for the past 90 days. Yes No $\square$
requ	cate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File ired to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such ter period that the registrant was required to submit and post such files). Yes 🗷 No 🗆
smal	cate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, emerging growth company, or a ller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the hange Act.
Larg	Accelerated filer   Accelerated filer   In-accelerated filer   (Do not check if a smaller reporting company)  Emerging growth company   Emerging growth company
	emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.
Indic	cate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes   No   No
The	number of shares of common stock outstanding as of October 9, 2017, was 61,186,581.
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# RubyTuesday

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## Special Note Regarding Forward-Looking Information

This Quarterly Report on Form 10-Q contains various forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements represent our expectations or beliefs concerning future events, including one or more of the following: future financial performance (including our estimates of changes in same-restaurant sales, average unit volumes, operating margins, expenses, and other items), future capital expenditures, the effect of strategic initiatives (including statements relating to our asset rationalization project, cost savings initiatives, and the benefits of our marketing), the opening or closing of restaurants by us or our franchisees, sales of our real estate or purchases of new real estate, future borrowings and repayments of debt, availability of financing on terms attractive to the Company, compliance with financial covenants in our debt instruments, payment of dividends, stock and bond repurchases, restaurant acquisitions and dispositions, and changes in senior management and in the Board of Directors. We caution the reader that a number of important factors and uncertainties could, individually or in the aggregate, cause our actual results to differ materially from those included in the forward-looking statements, including, without limitation, the risks and uncertainties described in the Risk Factors included in Part I, Item A of our Annual Report on Form 10-K for the year ended June 6, 2017 and the following:

- general economic conditions;
- changes in promotional, couponing and advertising strategies;
- changes in our customers' disposable income;
- consumer spending trends and habits;
- increased competition in the restaurant market;
- laws and regulations, including those affecting labor and employee benefit costs, such as further potential increases in state and federally
  mandated minimum wages and healthcare reform;
- changes in senior management or in the Board of Directors;
- the impact of pending litigation;
- customers' acceptance of changes in menu items;
- changes in the availability and cost of capital;
- potential limitations imposed by debt covenants under our debt instruments;
- weather conditions in the regions in which Company-owned and franchised restaurants are operated;
- costs and availability of food and beverage inventory, including supply and delivery shortages or interruptions;
- significant fluctuations in energy prices;
- security breaches of our customers' or employees' confidential information or personal data or the failure of our information technology and computer systems;
- our ability to attract and retain qualified managers, franchisees and team members;
- impact of adoption of new accounting standards;
- impact of food-borne illnesses resulting from an outbreak at one of our restaurants or other competing restaurant concepts; and
- effects of actual or threatened future terrorist attacks in the United States.

On October 16, 2017, we agreed to be acquired by NRD Capital Management, LLC ("NRD"), subject to the satisfaction of certain conditions. Factors related to the acquisition which could cause actual results to differ from those projected or contemplated in any such forward-looking statements include, but are not limited to, the following factors: (1) the risk that the conditions to the closing of the transaction are not satisfied, including the risk that shareholders will not approve the transaction; (2) the risk that NRD will be unable to obtain the financing required to consummate the proposed transaction; (3) the risk that a regulatory approval that may be required for the proposed transaction is delayed, is not obtained, or is obtained subject to conditions that are not anticipated (4) potential litigation relating to the transaction; (5) uncertainties as to the timing of the consummation of the transaction and the ability of each of us and NRD to consummate the transaction; (6) risks that the proposed transaction disrupts the current plans and operations of us or NRD; (7) the ability of us to retain and hire key personnel; (8) competitive responses to the proposed transaction; (9) costs, charges or expenses resulting from or incurred in connection with the transaction; (10) potential adverse reactions or changes to business relationships resulting from the announcement or completion of the transaction; and (11) legislative, regulatory and economic developments.

## Part I - Financial Information Item 1.

Ruby Tuesday, Inc. and Subsidiaries Condensed Consolidated Financial Statements Condensed Consolidated Statements of Operations and Comprehensive Loss (In thousands, except per-share data)

## (Unaudited)

	Thirteen W	eeks Ended
	September 5, 2017	August 30, 2016
Revenue:		
Restaurant sales and operating revenue	\$ 216,406	\$ 255,764
Franchise revenue	901	893
Total revenue	217,307	256,657
Operating costs and expenses:		
Cost of goods sold	58,299	72,190
Payroll and related costs	76,517	90,607
Other restaurant operating costs	46,079	57,363
Depreciation and amortization	9,429	11,229
General and administrative expenses	13,884	16,089
Marketing expenses, net	10,003	15,496
Closures and impairments, net	7,819	30,192
Interest expense, net	5,072	4,877
Total operating costs and expenses	227,102	298,043
Loss before income taxes	(9,795)	(41,386)
Provision/(benefit) for income taxes	51	(1,694)
Net loss	<u>\$ (9,846)</u>	\$ (39,692)
Other comprehensive income:		
Pension liability reclassification	144	355
Total comprehensive loss	\$ (9,702)	\$ (39,337)
Total completion to 1055		
Loss per share:		
Basic	\$ (0.16)	\$ (0.66)
	\$ (0.16)	
Diluted	<u>Ψ (0.10</u> )	<del>y (0.00</del> )
Weighted average shares:		
	60,411	59,790
Basic		
Diluted	60,411	59,790

The accompanying notes are an integral part of the condensed consolidated financial statements.

Ruby Tuesday, Inc. and Subsidiaries Condensed Consolidated Balance Sheets (In thousands, except per-share data)

## (Unaudited)

(Chaudicu)		Thirteen W	eeks	Ended
	Septe	ember 5, 2017		June 6, 2017
Assets:				
Current assets:				
Cash and cash equivalents	\$	48,068	\$	41,714
Restricted Cash		30		6,445
Accounts and other receivables		5,856		7,315
Inventories:				
Merchandise		9,772		10,701
China, silver and supplies		6,418		6,477
Income tax receivable		3,161		3,061
Prepaid rent and other expenses		10,721		10,499
Assets held for sale		8,561		12,825
Total current assets		92,587		99,037
Property and equipment, net		567,114		583,097
Other assets		41,321		41,508
Total assets	\$	701,022	\$	723,642
Total assets	<u> </u>			<del></del>
Liabilities and Shareholders' Equity:				
Current liabilities:				
Accounts payable	\$	12,970	\$	17,570
Accrued liabilities:				
Taxes, other than income and payroll		10,063		11,028
Payroll and related costs		12,413		15,505
Insurance		5,394		5,740
Rent and other		30,890		33,812
Deferred revenue – gift cards		13,930		15,051
Current maturities of long-term debt, including capital leases		379		368
Total current liabilities		86,039	_	99,074
Long-term debt and capital leases, less current maturities		213,255		213,341
Deferred escalating minimum rent		43,767		43,464
Other deferred liabilities		60,063		60,397
Total liabilities		403,124	_	416,276
Commitments and contingencies (Note 11)				
Shareholders' equity:				
Common stock, \$0.01 par value; (authorized: 100,000 shares; issued and outstanding: 2018 – 61,015				
shares, 2017 – 60,755 shares)		610		607
Capital in excess of par value		79,762		79,531
Retained earnings		225,364		235,210
Deferred compensation liability payable in Company stock		280		303
Company stock held by Deferred Compensation Plan		(280)		(303)
Accumulated other comprehensive loss		(7,838)		(7,982)
Total shareholders' equity	_	297,898		307,366
	\$	701,022	\$	723,642
Total liabilities and shareholders' equity	φ	701,022	Φ	123,042

The accompanying notes are an integral part of the condensed consolidated financial statements.

## Ruby Tuesday, Inc. and Subsidiaries Condensed Consolidated Statements of Cash Flows (In thousands)

## (Unaudited)

(Unaudited)		Thirteen Weeks Ended			
	Septe	August 30, 2016			
Operating activities:					
Net loss	\$	(9,846)	\$	(39,692)	
Adjustments to reconcile net loss to net cash provided by operating activities:					
Depreciation and amortization		9,429		11,229	
Loss on impairments, including disposition of assets		6,944		6,253	
Inventory write-off		_		2,754	
Share-based compensation expense		234		861	
Lease reserve adjustments		234		17,728	
Deferred escalating minimum rent		253		261	
Pension curtailment expense		436		_	
Other, net		1,271		150	
Changes in operating assets and liabilities:					
Receivables		1,062		1,004	
Inventories		989		404	
Income taxes		(100)		(1,718)	
Prepaid and other assets		(608)		1,229	
Accounts payable, accrued and other liabilities		(7,634)		1,508	
Net cash provided by operating activities		2,664		1,971	
Investing activities:					
Purchases of property and equipment		(4,874)		(6,358)	
Proceeds from sale of assets		8,980		5,257	
Insurance proceeds from property claims		567		150	
Reductions in Deferred Compensation Plan assets		344		312	
Other, net		(26)		860	
Net cash provided by investing activities		4,991		221	
Financing activities:					
Principal payments on long-term debt		(360)		(475)	
Stock repurchases				(26	
Payments for debt issuance costs		(941)		(7	
Net cash used by financing activities		(1,301)		(508	
Increase in cash and cash equivalents		6,354		1,684	
Cash and cash equivalents:		ĺ		ĺ	
Beginning of fiscal year		41,714		66,964	
End of quarter	\$	48,068	\$	68,648	
Supplemental disclosure of cash flow information:					
Cash paid for:					
Interest, net of amount capitalized	\$	99	\$	314	
Income taxes, net	\$ \$	151	\$	7	
Significant non-cash investing and financing activities:	Ψ	131	Ψ	,	
Retirement of fully depreciated assets	\$	1,774	\$	7,175	
Reclassification of properties to assets held for sale	\$ \$	1,550	\$	7,173	
rectassification of properties to assets neighbors and	Φ	1,550	φ	7,493	

The accompanying notes are an integral part of the condensed consolidated financial statements.

## Ruby Tuesday, Inc. and Subsidiaries Notes to Condensed Consolidated Financial Statements

### 1. Basis of Presentation

#### Description of Business

Ruby Tuesday, Inc., including its wholly-owned subsidiaries ("RTI," the "Company," "we," and/or "our"), owns and operates Ruby Tuesday® casual dining restaurants. We also franchise the Ruby Tuesday concept in selected domestic and international markets.

At September 5, 2017, we owned and operated 541 Ruby Tuesday restaurants concentrated primarily in the Southeast, Northeast, Mid-Atlantic, and Midwest of the United States, which we consider to be our core markets. As discussed further in Note 7 to the Condensed Consolidated Financial Statements, during the 13 weeks ended August 30, 2016, we closed 99 Company-owned restaurants, 95 of which were closed following a comprehensive review of the Company's property portfolio as they were perceived to have limited upside due to market concentration, challenged trade areas, and other factors.

## Basis of Presentation

The accompanying unaudited Condensed Consolidated Financial Statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). Accordingly, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles ("GAAP") for complete financial statements. In the opinion of management, all adjustments considered necessary for a fair presentation have been included and are of a normal recurring nature. In addition, certain reclassifications were made to prior period amounts to conform to the current period presentation. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the Condensed Consolidated Financial Statements and accompanying notes. Actual results could differ from those estimates. Operating results for the 13 weeks ended September 5, 2017 are not necessarily indicative of results that may be expected for the 52-week year ending June 5, 2018. These financial statements should be read in conjunction with the audited consolidated financial statements and footnotes thereto included in RTI's Annual Report on Form 10-K for the fiscal year ended June 6, 2017.

### Reclassifications

As shown in the table below, we split our previously reported expenses within Selling, general, and administrative, net into separately reported General and administrative expenses and Marketing expenses, net in the Condensed Consolidated Statements of Operations and Comprehensive Loss for the prior periods to be comparable with the classification for the 13 weeks ended September 5, 2017. Amounts presented are in thousands.

	Thirteen Weeks Ended				
	As presented August 30,				
	2016		Reclassifications	As adjusted August 30, 2016	
Selling, general, and administrative, net	\$	31,585	(31,585)	\$ -	
General and administrative expenses		-	16,089	16,089	
Marketing expenses, net		-	15,496	15,496	

Cash and cash equivalents and Restricted cash are separately reported in the Condensed Consolidated Balance Sheets as of September 5, 2017 and June 6, 2017. Restricted cash was included within Cash and cash equivalents as of August 30, 2016. We adjusted the Condensed Consolidated Statement of Cash Flows for the 13 weeks ended August 30, 2016 to be comparable with the current presentation of Restricted cash.

### 2. Loss Per Share

Basic loss per share is computed by dividing net loss by the weighted average number of common shares outstanding during each period presented. Diluted earnings per share gives effect to stock options and restricted stock outstanding during the applicable periods, except during loss periods as the effect would be anti-dilutive. The following table reflects the calculation of weighted average common and dilutive potential common shares outstanding as presented in the accompanying Condensed Consolidated Statements of Operations and Comprehensive Loss (in thousands, except per-share data):

		Thirteen weeks ended			
	Septen	nber 5, 2017	August 30, 2016		
Net loss	\$	(9,846)	\$ (39,692)		
Weighted average common shares outstanding		60,411	59,790		
Dilutive effect of stock options and restricted stock		_			
Weighted average common and dilutive potential common shares outstanding		60,411	59,790		
Basic net loss per share	\$	(0.16)	\$ (0.66)		
Diluted net loss per share	\$	(0.16)	\$ (0.66)		

Stock options with an exercise price greater than the average market price of our common stock and certain options, restricted stock, and restricted stock units with unrecognized compensation expense do not impact the computation of diluted loss per share because the effect would be anti-dilutive. The following table summarizes on a weighted-average basis stock options, restricted stock, and restricted stock units that were excluded from the computation of diluted loss per share because their inclusion would have had an anti-dilutive effect (in thousands):

	Thirteen we	eeks ended
	September 5, 2017	August 30, 2016
Stock options	1,293	2,393
Restricted stock / Restricted stock units	635	758
Total	1,928	3,151

## 3. Franchise Programs

As of September 5, 2017, our franchisees collectively operated 58 domestic and international Ruby Tuesday restaurants. We do not own any equity interest in our franchisees.

Under the terms of the franchise operating agreements, we charge a royalty fee (generally 4.0% of monthly gross sales), a marketing and purchasing fee (generally 1.5% of monthly gross sales), and a national advertising fee (generally 1.5% of monthly gross sales as of September 5, 2017, but up to a maximum of 3.0% under the terms of the franchise operating agreements).

Amounts received from franchisees for the marketing and purchasing fee and national advertising fee are considered by RTI to be reimbursements, recorded on an accrual basis as earned, and have been netted against Marketing expenses, net in the Condensed Consolidated Statements of Operations and Comprehensive Loss. For the 13 weeks ended September 5, 2017 and August 30, 2016, we recorded \$0.4 million and \$0.2 million, respectively, in marketing and purchasing fees and national advertising fund fees.

## 4. Accounts and Other Receivables

Accounts and other receivables consist of the following (in thousands):

	Septem	September 5, 2017		ine 6, 2017
Amounts due from franchisees	\$	3,278	\$	4,014
Third-party gift card sales		880		1,147
Rebates receivable		729		1,031
Other receivables		969		1,123
	\$	5,856	\$	7,315

We negotiate purchase arrangements, including price terms, with designated and approved suppliers on behalf of us and our franchise system. We receive various volume discounts and rebates based on purchases for our Company-owned restaurants from numerous suppliers.

Amounts due from franchisees consist of royalties, license and other miscellaneous fees, a portion of which represents current and recently-invoiced billings.

As of September 5, 2017 and June 6, 2017, other receivables consisted primarily of amounts due from our distributor, online ordering, sales and other miscellaneous tax refunds, and other receivables.

## 5. Property, Equipment, and Assets Held for Sale

Property and equipment, net, is comprised of the following (in thousands):

	Septer	September 5, 2017		ne 6, 2017
Land	\$	179,890	\$	180,520
Buildings		364,433		366,566
Improvements		211,629		227,056
Restaurant equipment		187,673		192,217
Other equipment		71,791		71,851
Surplus properties*		14,809		17,139
Construction in progress and other		1,539		1,172
		1,031,764		1,056,521
Less accumulated depreciation		464,650		473,424
Property and equipment, net	\$	567,114	\$	583,097

<sup>\*</sup> Surplus properties represent assets held for sale that are not classified as such in the Condensed Consolidated Balance Sheets as we have yet to conclude that we can sell these assets within the next 12 months. These assets primarily consist of parcels of land upon which we have no intention to build restaurants, closed properties which include a building, and liquor licenses not needed for operations.

Included within the current assets section of our Condensed Consolidated Balance Sheets at September 5, 2017 and June 6, 2017 are amounts classified as assets held for sale totaling \$8.6 million and \$12.8 million, respectively. Assets held for sale primarily consist of parcels of land upon which we have no intention to build restaurants, land and buildings of closed restaurants, and various liquor licenses. During the 13 weeks ended September 5, 2017 and August 30, 2016, we sold properties with carrying values of \$6.7 million and negligible values, respectively, at net gains of \$2.3 million and \$0.1 million, respectively. Cash proceeds, net of broker fees, from these sales totaled \$9.0 million and \$0.1 million for the 13 weeks ended September 5, 2017 and August 30, 2016, respectively.

## 6. Long-Term Debt and Capital Leases

Long-term debt and capital lease obligations consist of the following (in thousands):

	September	5, 2017	June	6, 2017
Senior unsecured notes	\$	212,546	\$	212,546
Unamortized discount		(1,262)		(1,366)
Unamortized debt issuance costs		(2,135)		(2,311)
Senior unsecured notes less unamortized discount and debt issuance costs		209,149		208,869
Revolving credit facility		_		_
Mortgage loan obligations		4,280		4,650
Unamortized discount - mortgage loan obligations		_		(1)
Unamortized debt issuance costs - mortgage loan obligations		(25)		(27)
Capital lease obligations		230		218
Total long-term debt and capital leases	2	213,634		213,709
Less current maturities		379		368
Long-term debt and capital leases, less current maturities	\$	213,255	\$	213,341

On May 14, 2012, we entered into an indenture (the "Indenture") among Ruby Tuesday, Inc., certain subsidiaries of the Company as guarantors and Wells Fargo Bank, National Association as trustee, governing the Company's \$250.0 million aggregate principal amount of 7.625% senior notes due 2020 (the "Senior Notes"). The Senior Notes were issued at a discount of \$3.7 million, which is being amortized using the effective interest method over the eight-year term of the notes.

The Senior Notes are guaranteed on a senior unsecured basis by our existing and future domestic restricted subsidiaries, subject to certain exceptions. They rank equal in right of payment with our existing and future senior indebtedness and senior in right of payment to any of our future subordinated indebtedness. The Senior Notes are effectively subordinated to all of our secured debt, including borrowings outstanding under our revolving credit facility, to the extent of the value of the assets securing such debt and structurally subordinated to all of the liabilities of our existing and future subsidiaries that do not guarantee the Senior Notes.

Interest on the Senior Notes is calculated at 7.625% per annum, payable semiannually on each May 15 and November 15 to holders of record on the May 1 or November 1 immediately preceding the interest payment date. Accrued interest on the Senior Notes and our other long-term debt and capital lease obligations was \$5.2 million and \$1.2 million as of September 5, 2017 and June 6, 2017, respectively, and is included in Accrued liabilities – Rent and other in our Condensed Consolidated Balance Sheets.

We may redeem the Senior Notes, in whole or in part, at the redemption prices specified in the Indenture plus accrued and unpaid interest. There is no sinking fund for the Senior Notes, which mature on May 15, 2020.

The Indenture contains covenants that limit, among other things, our ability and the ability of certain of our subsidiaries to (i) incur or guarantee additional indebtedness; (ii) declare or pay dividends, redeem stock or make other distributions to stockholders; (iii) make certain investments; (iv) create liens or use assets as security in other transactions; (v) merge or consolidate, or sell, transfer, lease or dispose of substantially all of their assets; (vi) enter into transactions with affiliates; and (vii) sell or transfer certain assets.(viii) repurchase outstanding common stock. These covenants are subject to a number of important exceptions and qualifications, as described in the Indenture, and certain covenants will not apply at any time when the Senior Notes are rated investment grade by the Rating Agencies, as defined in the Indenture. The Indenture also provides for events of default, which, if any of them occurs, would permit or require the principal, premium, if any, interest and any other monetary obligations on all the then outstanding Senior Notes to be due and payable immediately.

On May 26, 2017, we entered into a 364-day senior secured revolving credit agreement (the "Senior Credit Facility") with UBS AG, Stamford Branch, under which we may borrow up to \$20.0 million. We entered into the Senior Credit Facility to replace our previous \$30.0 million revolving credit facility, which expired on May 26, 2017. The terms of the Senior Credit Facility provide for a \$15.0 million sublimit for the issuance of standby letters of credit. Under the terms of the Senior Credit Facility, interest rates charged on borrowings can vary depending on the interest rate option we choose to utilize. Our options for the rate are a Base Rate or LIBOR plus in each case, an applicable margin, provided that the rate shall not be less than zero. The Base Rate is defined as the highest of the issuing bank's prime rate, the Federal Funds rate plus 0.50%, or the Adjusted LIBO rate (as defined in the Senior Credit Facility) plus 1.0%. The applicable margin for the LIBOR rate-based option is 4.00% and for the Base Rate option is 3.00%. We pay commitment fees of 0.50% on the unused portion of the Senior Credit Facility.

As security for the Senior Credit Facility, we have granted the lenders liens and security interests in substantially all of the Company's personal property, including equity interest in certain of its subsidiaries, and the real property, improvements, and fixtures of 22 Ruby Tuesday restaurants. The real property, improvements, and fixtures of the 22 restaurants pledged as collateral appraised at an approximate of \$31.0 million as of February 2017 and have a September 5, 2017 net book value of \$34.7 million.

We had no borrowings outstanding under the Senior Credit Facility at September 5, 2017. After consideration of letters of credit outstanding, we had \$8.0 million available under the Senior Credit Facility as of September 5, 2017.

The Senior Credit Facility contains a number of customary affirmative and negative covenants that, among other things, limit or restrict our ability to incur liens, engage in mergers or other fundamental changes, make acquisitions, investments, loans and advances, pay dividends or other distributions, sell or otherwise dispose of certain assets, engage in certain transactions with affiliates, enter into burdensome agreements or certain hedging agreements, amend organizational documents, change accounting practices, incur additional indebtedness and prepay other indebtedness.

Under the terms of the Senior Credit Facility we are allowed, under certain circumstances, to repurchase up to \$20.0 million of the Senior Notes in any fiscal year. We did not repurchase any Senior Notes during the 13 weeks ended September 5, 2017.

Under the Senior Credit Facility, we are required to comply with financial covenants relating to the maintenance of a minimum appraised value of eligible restaurants and a maximum leverage ratio. The terms of the Senior Credit Facility require us to maintain a minimum appraised value of eligible restaurants of no less than \$30.0 million and maximum leverage ratio of no more than 5.00 to 1.00 beginning with the fiscal quarter ended September 5, 2017.

The Senior Credit Facility terminates no later than May 25, 2018. Upon the occurrence of an event of default, the lenders may terminate the loan commitments, accelerate all loans and exercise any of their rights under the Senior Credit Facility and any ancillary loan documents.

On May 25, 2017, in connection with our entry into the Senior Credit Facility, the Company and certain of its subsidiaries entered into loan modification agreements (the "Loan Modification Agreements") with certain mortgage lenders to, among other things, provide waivers and consents under certain of our mortgage loan obligations to enter into the Senior Credit Facility. The Loan Modification Agreements also amended certain financial reporting requirements under the specified loans and modified and/or provided for certain financial covenants for the specified loans, including the maximum leverage ratio.

We were in compliance with our maximum leverage ratio and other financial covenants as of September 5, 2017.

Our \$4.3 million in mortgage loan obligations as of September 5, 2017 consists of various loans assumed upon franchise acquisitions. These loans, which mature between February 2019 and October 2021, have balances which range from \$0.4 million to \$0.7 million and interest rates of 7.78% to 10.17%. Many of the properties acquired from franchisees collateralize the loans outstanding.

## 7. Closures and Impairments Expense

Closures and impairments, net include the following (in thousands):

		Thirteen weeks ended				
	Septemb	er 5, 2017	Augus	st 30, 2016		
Property impairments	\$	9,124	\$	6,580		
Closed restaurant lease reserves		234		17,728		
Inventory write-off		_		2,754		
Severance benefits		14		1,760		
Other closing expense		767		1,427		
Gain on sale of properties		(2,320)		(57)		
Closures and impairments, net	\$	7,819	\$	30,192		

During the 13 weeks ended August 30, 2016, we closed 99 Company-owned restaurants, 95 of which were closed following a comprehensive review of the Company's property portfolio as they were projected to have limited upside due to market concentration, challenged trade areas, and other factors. Included within Closures and impairments, net for the thirteen weeks ended September 5, 2017 and August 30, 2016 are closed restaurant lease reserves, inventory write-off, severance benefits, and other closing expense of \$0.5 million and \$24.7 million, respectively, related to these closures.

A rollforward of our future lease obligations associated with closed restaurants is as follows (in thousands):

	Res	serve for
	Lease	Obligations
Balance at June 6, 2017,	\$	16,230
Closing expense including rent and other lease charges		234
Payments		(2,045)
Adjustments to deferred escalating minimum rent and other		(12)
Balance at September 5, 2017	\$	14,407

The amounts comprising future lease obligations associated with closed restaurants in the table above are estimated using certain assumptions, including the period of time it will take to settle the lease with the landlord or find a suitable sublease tenant, and the amount of actual future cash payments could differ from our recorded lease obligations. Of the total future lease obligations included in the table above, \$13.5 million is included within Accrued liabilities – Rent and other, less than \$0.4 million is included within Deferred escalating minimum rent, and \$0.5 million is included within Other deferred liabilities in our Condensed Consolidated Balance Sheet as of September 5, 2017. For the remainder of fiscal year 2018 and beyond, our focus will be on obtaining settlements, or subleases as necessary, on as many of these leases as possible and these settlements could be higher or lower than the amounts recorded. The actual amount of any cash payments made by the Company for lease contract termination costs will be dependent upon ongoing negotiations with the landlords of the leased restaurant properties.

## 8. Employee Post-Employment Benefits

## Pension and Postretirement Medical and Life Benefits

We sponsor three defined benefit pension plans for active employees and offer certain postretirement benefits for retirees. A summary of each of these is presented below.

### Retirement Plan

RTI sponsors the Morrison Restaurants Inc. Retirement Plan (the "Retirement Plan"). Effective December 31, 1987, the Retirement Plan was amended so that no additional benefits would accrue and no new participants could enter the Retirement Plan after that date. Participants receive benefits based upon salary and length of service.

Minimum funding for the Retirement Plan is determined in accordance with the guidelines set forth in employee benefit and tax laws. From time to time we may contribute additional amounts as we deem appropriate. We estimate that we will not be required to make contributions to the Retirement Plan in fiscal year 2018.

## Executive Supplemental Pension Plan and Management Retirement Plan

Under these unfunded defined benefit pension plans, eligible employees earn supplemental retirement income based upon salary and length of service, reduced by social security benefits and amounts otherwise receivable under other specified Company retirement plans. The Executive Supplemental Pension Plan and the Management Retirement Plan have been amended so that no additional benefits will accrue and no new participants may enter the plan.

Included in our Condensed Consolidated Balance Sheets as of September 5, 2017 and June 6, 2017 are amounts within Accrued liabilities: Payroll and related costs of \$1.6 million and \$3.0 million, respectively, and amounts within Other deferred liabilities of \$33.9 million and \$33.5 million, respectively, relating to our three defined benefit pension plans.

## Postretirement Medical and Life Benefits

Our Postretirement Medical and Life Benefits plans provide medical benefits to substantially all retired employees and life insurance benefits to certain retirees. The medical plan requires retiree cost sharing provisions that are more substantial for employees who retire after January 1, 1990.

Included in our Condensed Consolidated Balance Sheets as of September 5, 2017 and June 6, 2017 are amounts within Accrued liabilities: Payroll and related costs of \$0.1 million as of both dates and amounts within Other deferred liabilities of \$0.9 million as of both dates relating to our postretirement medical and life benefits.

The following tables detail the components of net periodic benefit cost for the Retirement Plan, Management Retirement Plan, and the Executive Supplemental Pension Plan (collectively, the "Pension Plans") and the Postretirement Medical and Life Benefits plans, which is recorded as a component of General, and administrative expense in our Condensed Consolidated Statements of Operations and Comprehensive Loss (in thousands):

		Pension Plans						
		Thirteen weeks ended						
	Septem	ber 5, 2017 Au	ıgust 30, 2016					
Service cost	\$	4 \$	6					
Interest cost		396	420					
Expected return on plan assets		(86)	(91)					
Recognized actuarial loss		180	338					
Curtailment Expense		436	-					
Net periodic benefit cost	\$	930 \$	673					

	Postretirement M	Postretirement Medical and Life Benefit					
	Thirtee	Thirteen weeks ended					
	September 5, 201	7	August 30	), 2016			
Service cost	\$	1	\$	1			
Interest cost		8		9			
Recognized actuarial loss		8		17			
Net periodic benefit cost	\$	17	\$	27			

During the 13 weeks ended September 5, 2017, a \$1.4 million lump-sum pension distribution triggered partial settlement accounting for the Executive Supplemental Pension Plan. Accordingly, reflected in the table above is a pre-tax curtailment expense of \$0.4 million for the 13 weeks ended September 5, 2017 representing the recognition of a pro rata portion of the unrecognized loss recorded within accumulated other comprehensive loss.

During the 13 weeks ended September 5, 2017 and August 30, 2016, we reclassified recognized actuarial losses of \$0.1 million and \$0.4 million, respectively, out of accumulated other comprehensive loss and into pension expense, which is included in General and administrative expenses within our Condensed Consolidated Statements of Operations and Comprehensive Loss.

We also sponsor two defined contribution retirement savings plans. Information regarding these plans is included in our Annual Report on Form 10-K for the fiscal year ended June 6, 2017.

## Restaurant Closures and Corporate Restructuring

As of June 6, 2017, liabilities of \$0.9 million, representing unpaid obligations related to employee severance and vacation accruals, were included within Accrued liabilities: Payroll and related costs in our Consolidated Balance Sheet. A roll forward of our obligations in connection with employee separations is as follows (in thousands):

Balance at June 6, 2017	\$ 854
Employee severance accruals and unused vacation accruals	167
Cash payments	 (1,021)
Balance at September 5, 2017	\$ 

## 9. Income Taxes

Companies are required to apply their estimated annual tax rate on a year-to-date basis in each interim period. Companies should not apply the estimated annual tax rate to interim financial results if the estimated annual tax rate is not reliably predictable. In this situation, the interim tax rate should be based on the actual year-to-date results. Due to changes in our projections, which have fluctuated as we work through our brand repositioning, a reliable projection of our annual effective rate has been difficult to determine. As such, we recorded a tax provision for the 13 weeks ended September 5, 2017 and August 30, 2016 based on the actual year-to-date results.

We regularly evaluate the need for a valuation allowance for deferred tax assets by assessing whether it is more likely than not that we will realize the deferred tax assets in the future. A valuation allowance assessment is performed each reporting period, with any additions or adjustments reflected in earnings in the period of assessment. In assessing the need for a valuation allowance, we consider both positive and negative evidence related to the likelihood of realization of the deferred tax assets for each jurisdiction. As of September 5, 2017, we have rolling three-year historical operating losses and have concluded that the negative evidence outweighs the positive evidence.

In accordance with the applicable accounting standards, we are unable to use future income projections to support the realization of our deferred tax assets as a consequence of the above conclusion. Instead, in determining the appropriate amount of the valuation allowance, we considered the timing of future reversal of our taxable temporary differences and available tax strategies that, if implemented, would result in the realization of deferred tax assets. Our valuation allowance for deferred tax assets totaled \$140.4 million and \$135.9 million as of September 5, 2017 and June 6, 2017, respectively.

We recorded tax expense of \$0.1 million compared to a tax benefit of \$1.7 million for the 13 weeks ended September 5, 2017 and August 30, 2016, respectively. Our tax expense included a charge of \$5.8 million representing the amount reserved for the increase in deferred tax assets during the quarter which primarily related to general business credit carryforwards and federal and state net operating loss carryforwards.

We had a gross liability for unrecognized tax benefits, exclusive of accrued interest and penalties, of \$4.0 million and \$3.9 million, respectively, as of September 5, 2017 and June 6, 2017, of which \$3.5 million and \$3.4 million, respectively, was reclassified against our deferred tax assets. As of September 5, 2017 and June 6, 2017, the total amount of unrecognized tax benefits that, if recognized, would impact our effective tax rate was \$2.5 million for both periods. If these benefits were recognized as of September 5, 2017 and June 6, 2017, this would result in adjustments to other tax accounts, primarily deferred taxes and valuation allowance from net operating loss tax benefits of \$2.3 million and \$2.2 million, respectively. The liability for unrecognized tax benefits as of September 5, 2017 includes an insignificant amount related to tax positions for which it is reasonably possible that the total amounts could change within the next twelve months based on the outcome of examinations and negotiations with tax authorities.

Interest and penalties related to unrecognized tax benefits are recognized as components of income tax expense. As of September 5, 2017 and June 6, 2017, we had accrued \$0.5 million and \$0.4 million for the payment of interest and penalties, respectively. During the first quarter of fiscal year 2018, accrued interest and penalties increased by an insignificant amount.

At September 5, 2017, we are no longer subject to U.S. federal income tax examinations by tax authorities for fiscal years prior to 2012, and with few exceptions, we are no longer subject to state and local examinations by tax authorities prior to fiscal year 2014.

## 10. Share-Based Employee Compensation

### Preferred Stock

RTI is authorized, under its Certificate of Incorporation, to issue up to 250,000 shares of preferred stock with a par value of \$0.01. These shares may be issued from time to time in one or more series. Each series will have dividend rates, rights of conversion and redemption, liquidation prices, and other terms or conditions as determined by the Board of Directors. No preferred shares have been issued as of September 5, 2017 and June 6, 2017.

## The Ruby Tuesday, Inc. Stock Incentive Plan and the Ruby Tuesday, Inc. 1996 Stock Incentive Plan

A committee, appointed by the Board of Directors, administers the Ruby Tuesday, Inc. Stock Incentive Plan ("SIP") and the Ruby Tuesday, Inc. 1996 Stock Incentive Plan ("1996 SIP"), and has full authority in its discretion to determine the key employees, officers, and non-employee directors to whom share-based incentives are granted and the terms and provisions of share-based incentives. Share-based awards granted under the SIP and 1996 SIP can have varying vesting provisions and exercise periods as determined by such committee. A majority of currently outstanding share-based awards granted under the SIP and 1996 SIP vest within three years following the date of grant. A majority of currently outstanding stock options awarded under the SIP and 1996 SIP expire seven years after the date of grant. The SIP and 1996 SIP permit the committee to make awards of shares of common stock, awards of stock options or other derivative securities related to the value of the common stock, and certain cash awards to eligible persons. These discretionary awards may be made on an individual basis or for the benefit of a group of eligible persons. All stock options awarded under the SIP and 1996 SIP have been awarded with an exercise price equal to the fair market value at the time of grant.

At September 5, 2017, we had reserved a total of 6,424,000 shares of common stock for the SIP and 1996 SIP. Of the reserved shares at September 5, 2017, 751,000 were subject to stock options outstanding. Stock option exercises are settled with the issuance of new shares. Net shares of common stock available for issuance at September 5, 2017 were 5,673,000.

### Stock Options

The following table summarizes our stock option activity under these stock option plans for the 13 weeks ended September 5, 2017 (Stock Options and Aggregate Intrinsic Value are in thousands):

	Weighted					
		Weighted	Average			
		Average	Remaining	Aggregate		
	Stock	Exercise	Contractual	Intrinsic		
	Options	Price	Term (years)	Value		
Service-based vesting:						
Outstanding at June 6, 2017	1,694	\$ 6.09				
Cancellations and forfeitures	(254)	2.51				
Expired	(689)	8.33				
Outstanding at September 5, 2017	751	\$ 5.24	4.09	\$		
Exercisable at September 5, 2017	443	\$ 6.37	2.82	\$		

At September 5, 2017, there was approximately \$0.2 million of unrecognized pre-tax compensation expense related to non-vested stock options. This cost is expected to be recognized over a weighted average period of 1.5 years. The total fair value at grant date of awards vested during the quarter ended September 5, 2017 was \$0.2 million.

Included in cancellations and forfeitures in the table above are 247,000 service-based stock options that our former Interim Chief Executive Officer voluntarily waived receipt of during the quarter ended September 5, 2017.

## Restricted Stock and Restricted Stock Units ("RSU")

The following table summarizes our restricted stock and RSU activity for the 13 weeks ended September 5, 2017 (in thousands, except per-share data):

		Weighted Average
	Shares	Fair Value
Service-Based Vesting:		
Unvested at June 6, 2017	581 \$	3.24
Granted	179	2.09
Vested	(81)	4.78
Cancellations and forfeitures	(3)	4.73
Unvested at September 5, 2017	676 \$	3.02
Performance-Based Vesting:		
Unvested at June 6, 2017	117 \$	6.51
Cancellations and forfeitures	(1)	6.51
Unvested at September 5, 2017	116 \$	6.51

The fair value of restricted stock and RSU awards is based on the closing price of our common stock on the date prior to the grant date. The total intrinsic value of restricted stock and RSU grants vesting during the 13 weeks ended September 5, 2017 was \$0.2 million. At September 5, 2017, unrecognized compensation expense related to restricted stock and RSU grants expected to vest totaled \$1.0 million and will be recognized over a weighted average vesting period of 1.5 years.

During the 13 weeks ended September 5, 2017, we granted 179,000 restricted shares to our Chief Executive Officer under the terms of the SIP. The awards will vest in three equal installments over a three-year period following the date of grant.

### Phantom Stock Units

The following table summarizes our phantom stock unit activity for the 13 weeks ended September 5, 2017 (in thousands):

	Phantom
	Stock Units
Service-Based Vesting:	
Unvested at June 6, 2017	576
Cancellations and forfeitures	(81)
Unvested at September 5, 2017	495
Performance-Based Vesting:	
Unvested at June 6, 2017	298
Cancellations and forfeitures	(4)
Unvested at September 5, 2017	294

We began granting phantom stock units during fiscal year 2017. Each phantom stock unit entitles the recipient to receive a cash payment equal to the value of a single share of our common stock upon vesting. Included in cancellations and forfeitures in the table above are 81,000 service-based phantom stock units that our former Interim Chief Executive Officer voluntarily waived receipt of during the quarter ended September 5, 2017.

Included in our Condensed Consolidated Balance Sheets are amounts within Accrued liabilities: Payroll and related costs of \$0.4 million as of June 6, 2017 and amounts within Other deferred liabilities of \$0.8 million and \$0.5 million as of September 5, 2017 and June 6, 2017, respectively, relating to all of our long-term incentive awards that will settle in cash.

Included within General and administrative expenses in our Consolidated Statements of Operations and Comprehensive Loss is share-based compensation expense of \$0.2 million and \$0.9 million for the 13 weeks ended September 5, 2017 and August 30, 2016, respectively.

## 11. Commitments and Contingencies

#### Litigation

We are presently, and from time to time, subject to pending claims and lawsuits arising in the ordinary course of business. We provide reserves for such claims when payment is probable and estimable in accordance with GAAP. At this time, in the opinion of management, the ultimate resolution of pending legal proceedings will not have a material adverse effect on our operations, financial position, or cash flows.

### 12. Fair Value Measurements

The following table presents the fair values of our financial assets and liabilities measured at fair value on a recurring basis and the level within the fair value hierarchy in which the measurements fall (in thousands):

	Level	Septen	nber 5, 2017	June 6, 2017
Deferred compensation plan – Assets	1	\$	5,356 \$	5,631
Deferred compensation plan – Liabilities	1		(5,356)	(5,631)

There were no transfers among levels within the fair value hierarchy during the 13 weeks ended September 5, 2017.

The Deferred Compensation Plan and the Ruby Tuesday, Inc. Restated Deferred Compensation Plan (the "Predecessor Plan") are unfunded, non-qualified deferred compensation plans for eligible employees. Assets earmarked to pay benefits under the Deferred Compensation Plan and Predecessor Plan are held by a rabbi trust. We report the accounts of the rabbi trust in our Consolidated Financial Statements. The investments held by these plans are considered trading securities and are reported at fair value based on third-party broker statements. The realized and unrealized holding gains and losses related to these other investments, as well as the offsetting compensation expense, is recorded in General, and administrative expense in the Consolidated Financial Statements.

The investment in RTI common stock and related liability payable in RTI common stock, which are reflected in Shareholders' Equity in the Condensed Consolidated Balance Sheets, are excluded from the fair value table above as these are considered treasury shares and reported at cost.

The following table presents the fair values on our Condensed Consolidated Balance Sheets as of September 5, 2017 for those assets and liabilities measured on a non-recurring basis (in thousands):

	Fair Valu	e Measureme	ents
	Level	Septen	nber 5, 2017
red assets held for use	2	\$	6,044

The following table presents the losses recognized during the 13 weeks ended September 5, 2017 and August 30, 2016 resulting from fair value measurements of assets and liabilities measured on a non-recurring basis. The amounts presented are included in Closures and impairments, net in our Condensed Consolidated Statements of Operations and Comprehensive Loss (in thousands):

	_	Thirteen weeks ended				
		Septembe	r 5, 2017	August 30, 201		
Long-lived assets held for use		\$	9,124	\$	4,266	
Long-lived assets held for sale	_		_		2,314	
Property impairments		\$	9,124	\$	6,580	

Long-lived assets held for sale are valued using Level 2 inputs, primarily from information obtained through broker listings or sales agreements. Costs to market and/or sell are factored into the estimates of fair value for those properties included in Assets held for sale on our Condensed Consolidated Balance Sheets.

We review our long-lived assets (primarily property, equipment, and, as appropriate, reacquired franchise rights and favorable leases) related to each restaurant to be held and used in the business, whenever events or changes in circumstances indicate that the carrying amount of a restaurant may not be recoverable.

Long-lived assets held for use presented in the table above includes restaurants or groups of restaurants that we have impaired. From time to time, the table will also include closed restaurants or surplus sites not meeting held for sale criteria that have been offered for sale at a price less than their carrying value.

The fair values of our long-lived assets held for use are primarily based on broker estimates of the value of the land, building, leasehold improvements, and other residual assets (Level 2).

Our financial instruments at September 5, 2017 and June 6, 2017 consisted of cash and cash equivalents, accounts receivable and payable, and long-term debt. The fair values of cash and cash equivalents, restricted cash, accounts receivable and payable approximated their carrying values because of the short-term nature of these instruments. The carrying amounts and fair values of our long-term debt, which are not measured on a recurring basis using fair value, are as follows (in thousands):

	September 5, 2017				June 6, 2017			
	Carrying Amount			Fair	Carrying		Carrying Fa	
			Value		Amount		Value	
Long-term debt (Level 2)	\$	213,404	\$	216,555	\$	213,491	\$	209,524

We estimated the fair value of debt using market quotes and calculations based on market rates.

## 13. Supplemental Condensed Consolidating Financial Statements

As discussed in Note 6 to the Condensed Consolidated Financial Statements, the Senior Notes are a liability of Ruby Tuesday, Inc. (the "Parent") and are guaranteed on a senior unsecured basis by our existing and future domestic restricted subsidiaries, subject to certain exceptions (the "Guarantors"). Each of the Guarantors is wholly-owned by Ruby Tuesday, Inc. None of the few remaining subsidiaries of Ruby Tuesday, Inc., which were primarily created to hold liquor license assets, guarantee the Senior Notes (the "Non-Guarantors"). Our Non-Guarantor subsidiaries are immaterial and are aggregated within the Parent information disclosed below.

The following condensed consolidating financial information, which has been prepared in accordance with the requirements for presentation of Rule 3-10(f) of Regulation S-X promulgated by the Securities and Exchange Commission, presents the condensed consolidating financial information separately for the Parent, the Guarantors, and elimination entries necessary to consolidate the Parent and Guarantors. Investments in wholly-owned subsidiaries are accounted for using the equity method for purposes of the consolidated presentation. The principal elimination entries eliminate investments in subsidiaries and intercompany balances and transactions.

## Condensed Consolidating Balance Sheet As of September 5, 2017 (In thousands)

		Parent	Guarantors		Eli	Eliminations		isolidated
Assets								
Current assets:								
Cash and cash equivalents	\$	47,933	\$	135	\$	_	\$	48,068
Restricted cash		30		_		_		30
Accounts and other receivables		1,408		4,448		_		5,856
Inventories		11,754		4,436		_		16,190
Income Tax Receivable		175,585		_		(172,424)		3,161
Other current assets		13,433		5,849		_		19,282
Total current assets		250,143		14,868		(172,424)		92,587
Property and equipment, net		433,009		134,105		_		567,114
Investment in subsidiaries		48,846				(48,846)		
Due from/(to) subsidiaries		97,032		216,009		(313,041)		_
Other assets		37,473		3,848				41,321
Total assets	\$	866,503	\$	368,830	\$	(534,311)	\$	701,022
Total abboto	_							
Liabilities & Shareholders' Equity								
Current liabilities:								
Accounts payable	\$	10,440	\$	2,530	\$	_	\$	12,970
Accrued and other current liabilities		41,331		31,359		_		72,690
Current maturities of long-term debt, including capital leases		(1,179)		1,558		_		379
Income tax payable		_		172,424		(172,424)		_
Total current liabilities		50,592		207,871		(172,424)		86,039
Long-term debt and capital leases, less current maturities		210,559		2,696		_		213,255
Due to/(from) subsidiaries		216,009		97,032		(313,041)		_
Other deferred liabilities		91,445		12,385		_		103,830
Total liabilities		568,605		319,984		(485,465)		403,124
						,		
Shareholders' equity:								
Common stock		610		_		_		610
Capital in excess of par value		79,762		_		_		79,762
Retained earnings		225,364		48,846		(48,846)		225,364
Accumulated other comprehensive loss		(7,838)		_		`		(7,838)
Total shareholders' equity		297,898	-	48,846		(48,846)		297,898
Total liabilities & shareholders' equity	\$	866,503	\$	368,830	\$	(534,311)	\$	701,022
Total Internation of orders								
10	,							

## Condensed Consolidating Balance Sheet As of June 6, 2017 (In thousands)

		Parent	Gı	iarantors	El	iminations	Co	nsolidated
Assets								
Current assets:								
Cash and cash equivalents	\$	41,584	\$	130	\$	_	\$	41,714
Restricted cash		6,445		_		_		6,445
Accounts and other receivables		1,913		5,402		_		7,315
Inventories		12,447		4,731		_		17,178
Income tax receivable		175,535		_		(172,474)		3,061
Other current assets		15,969		7,355				23,324
Total current assets		253,893		17,618		(172,474)		99,037
		_						
Property and equipment, net		446,211		136,886		_		583,097
Investment in subsidiaries		51,214		_		(51,214)		_
Due from/(to) subsidiaries		94,281		213,066		(307,347)		_
Other assets		37,454		4,054				41,508
Total assets	\$	883,053	\$	371,624	\$	(531,035)	\$	723,642
Liabilities & Shareholders' Equity								
Current liabilities:								
Accounts payable	\$	14,333	\$	3,237	\$	_	\$	17,570
Accrued and other current liabilities		47,796		33,340		_		81,136
		ĺ		ĺ				Í
Current maturities of long-term debt, including capital leases		(1,157)		1,525		_		368
Income tax payable		` _		172,474		(172,474)		_
Total current liabilities		60,972		210,576		(172,474)		99,074
Long-term debt and capital leases, less current maturities		210,243		3,098		_		213,341
Due to/(from) subsidiaries		213,066		94,281		(307,347)		_
Other deferred liabilities		91,406		12,455				103,861
Total liabilities		575,687		320,410		(479,821)		416,276
		<del></del>						
Shareholders' equity:								
Common stock		607		_		_		607
Capital in excess of par value		79,531		_		_		79,531
Retained earnings		235,210		51,214		(51,214)		235,210
Accumulated other comprehensive loss		(7,982)		_		` _		(7,982)
Total shareholders' equity		307,366		51,214	-	(51,214)	-	307,366
Total liabilities & shareholders' equity	\$	883,053	\$	371,624	\$	(531,035)	\$	723,642
Total habilities & shareholders equity	<u>-</u>	, , , , ,	<del>-</del>	, , , , ,	÷	( , , , , , ,	÷	,.
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## Condensed Consolidating Statement of Operations and Comprehensive Loss For the Thirteen Weeks Ended September 5, 2017 (In thousands)

		Parent	Guarantors	Eliminations	Consolidated
Revenue:					
Restaurant sales and operating revenue	\$	159,365	\$ 57,041	\$ -	\$ 216,406
Franchise revenue		_	901	_	901
Total revenue		159,365	57,942	_	217,307
Operating costs and expenses:					
Cost of goods sold		42,947	15,352	_	58,299
Payroll and related costs		54,996	21,521	_	76,517
Other restaurant operating costs		34,071	12,008	_	46,079
Depreciation and amortization		7,038	2,391	_	9,429
General and administrative expenses		14,790	(906)	_	13,884
Intercompany general and administrative allocations		2,189	(2,189)	_	_
Marketing expenses, net		7,575	2,428	_	10,003
Closures and impairments, net		7,208	611	_	7,819
Equity in earnings of subsidiaries		(4,972)	_	4,972	_
Interest expense, net		4,970	102	_	5,072
Intercompany interest expense/(income)		2,943	(2,943)	_	_
Total operating costs and expenses		173,755	48,375	4,972	227,102
(Loss)/income before income taxes		(14,390)	9,567	(4,972)	(9,795)
(Benefit)/provision for income taxes	_	(4,544)	4,595		51
	•	(0.046)	<b></b>	<b>(4.073)</b>	0.040
Net (loss)/income	<u>\$</u>	(9,846)	\$ 4,972	\$ (4,972)	\$ (9,846)
Other comprehensive income:					
Pension liability reclassification		144	_	_	144
Total comprehensive (loss)/income	\$	(9,702)	\$ 4,972	\$ (4,972)	\$ (9,702)
1					
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## Condensed Consolidating Statement of Operations and Comprehensive Loss For the Thirteen Weeks Ended August 30, 2016 (In thousands)

		Parent	Guarantor	s I	Eliminations	Con	nsolidated
Revenue:							
Restaurant sales and operating revenue	\$	185,088	\$ 70,6	76 \$	_	\$	255,764
Franchise revenue		10	8	83			893
Total revenue		185,098	71,5	59			256,657
Operating costs and expenses:							
Cost of goods sold		52,182	20,0	08	_		72,190
Payroll and related costs		63,575	27,0		_		90,607
Other restaurant operating costs		40,976	16,3	87	_		57,363
Depreciation and amortization		8,088	3,1	41	_		11,229
General and administrative expenses		8,041	8,0		_		16,089
Intercompany general and administrative allocations		10,363	(10,3		_		_
Marketing expenses, net		11,345	4,1	51			15,496
Closures and impairments, net		16,584	13,6	08	_		30,192
Equity in losses of subsidiaries		9,032		_	(9,032)		_
Interest expense, net		4,582	2	95	_		4,877
Intercompany interest expense/(income)		2,953	(2,9	53)			
Total operating costs and expenses		227,721	79,3	54	(9,032)		298,043
Loss before income taxes		(42,623)	(7,7	95)	9,032		(41,386)
(Benefit)/provision for income taxes		(2,931)	1,2	37	<u> </u>		(1,694)
Net (loss)/income	\$	(39,692)	\$ (9,0	32) \$	9,032	\$	(39,692)
Other comprehensive income:							
Pension liability reclassification, net of tax		355		_	_		355
Total comprehensive loss	\$	(39,337)	\$ (9,0	32) \$	9,032	\$	(39,337)
10th 00th protection 1000							
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## Condensed Consolidating Statement of Cash Flows For the Thirteen Weeks Ended September 5, 2017 (In thousands)

		Parent	G	uarantors	Eliminations	Consolidated
Net cash provided by operating activities	\$	1,512	\$	5,549	\$ (4,397)	\$ 2,664
Investing activities:						
Purchases of property and equipment		(3,609)		(1,265)	_	(4,874)
Proceeds from disposal of assets		5,547		3,433	-	8,980
Insurance proceeds from property claims		567		-	-	567
Reductions in Deferred Compensation Plan assets		344		-	-	344
Other, net		(26)		<u> </u>		(26)
Net cash provided by investing activities		2,823		2,168		4,991
Financing activities:						
Principal payments on long-term debt		12		(372)	_	(360)
Payments for debt issuance costs		(941)		`	_	(941)
Dividends Paid		_		(7,340)	7,340	_
Other intercompany transactions		2,943		_	(2,943)	_
Net cash provided/(used) by financing activities		2,014		(7,712)	4,397	(1,301)
Decrease in cash and cash equivalents		6,349		5	_	6,354
Cash and cash equivalents:						
Beginning of fiscal year		41,584		130		41,714
End of quarter	\$	47,933	\$	135	<u> </u>	\$ 48,068
23	i					

## Condensed Consolidating Statement of Cash Flows For the Thirteen Weeks Ended August 30, 2016 (In thousands)

		Parent	Guarantors	E	liminations	Consolidated
Net cash (used)/provided by operating activities	\$	(2,847)	\$ 9,280	\$	(4,462)	\$ 1,971
Investing activities:						
Purchases of property and equipment		(4,992)	(1,366	)	_	(6,358)
Proceeds from disposal of assets		5,257	-		_	5,257
Other, net		1,322				1,322
Net cash provided/(used) by investing activities		1,587	(1,366	)		221
en e						
Financing activities:						
Principal payments on long-term debt		11	(486	)	_	(475)
Stock repurchases		(26)	-		_	(26)
Payments for debt issuance costs		(7)	-	-	_	(7)
Intercompany dividend		_	(7,415	)	7,415	-
Other intercompany transactions		2,953			(2,953)	
Net cash provided/(used) by financing activities		2,931	(7,901	)	4,462	(508)
Decrease in cash and cash equivalents		1,671	13			1,684
ı		1,071	1.		_	1,004
Cash and cash equivalents:		(( 021	122			(( 0(1
Beginning of fiscal year		66,831	133			66,964
End of quarter	\$	68,502	\$ 146	\$		\$ 68,648
2	4					

## 14. Recently Issued Accounting Pronouncements

## Accounting Pronouncements Adopted during Fiscal Year 2018

In March 2016, the FASB issued ASU 2016-09, Compensation - Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting ("ASU 2016-09"), which is intended to simplify several aspects of the accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities, and classification on the statement of cash flows. ASU 2016-09 is effective for annual periods beginning after December 15, 2016, and interim periods therein (our fiscal year 2018). The implementation of ASU 2016-09 during the first quarter of fiscal year 2018 did not have a material impact on our Condensed Consolidated Financial Statements.

### Accounting Pronouncements Not Yet Adopted

In August 2016, the FASB issued ASU 2016-15, Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Payments ("ASU 2016-15"), which provides clarification regarding how certain cash receipts and cash payments should be presented and classified in the statement of cash flows. The guidance addresses eight specific cash flow issues with the objective to reduce diversity in practice of how certain transactions are classified within the statement of cash flows. ASU 2016-15 is effective for annual periods beginning after December 15, 2017, and interim periods therein (our fiscal year 2019). Early application is permitted. We do not believe the adoption of this guidance will have a material impact on our Condensed Consolidated Financial Statements.

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)* ("ASU 2016-02"), which requires lessees to recognize on the balance sheet a right-of-use asset, representing its right to use the underlying asset for the lease term, and a lease liability for all leases with terms greater than 12 months. The guidance also requires qualitative and quantitative disclosures designed to assess the amount, timing, and uncertainty of cash flows arising from leases. The standard requires the use of a modified retrospective transition approach, which includes a number of optional practical expedients that entities may elect to apply. ASU 2016-02 is effective for annual periods beginning after December 15, 2018, and interim periods therein (our fiscal year 2020). Early application is permitted. We are currently evaluating the impact of this guidance on our Condensed Consolidated Financial Statements.

In May 2014, the FASB and International Accounting Standards Board jointly issued ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)* ("ASU 2014-09"). ASU 2014-09 will replace almost all existing revenue recognition guidance, including industry specific guidance, upon its effective date. The standard's core principle is for a company to recognize revenue when it transfers goods or services to customers in amounts that reflect the consideration to which the company expects to be entitled. A company may also need to use more judgment and make more estimates when recognizing revenue, which could result in additional disclosures. ASU 2014-09 also provides guidance for transactions that were not addressed comprehensively in previous guidance, such as the recognition of breakage income from the sale of gift cards. The standard permits the use of either the retrospective or cumulative effect transition method. The guidance is effective for fiscal years, and interim periods within those years, beginning after December 15, 2017 (our fiscal year 2019), with early application permitted in the first quarter of 2017. We do not expect the adoption of this guidance to impact our recognition of Company-owned restaurants sales and operating revenue or our recognition of continuing fees from franchisees, which are based on a percentage of franchise sales. We have not yet selected a transition method and are continuing to evaluate the impact of this guidance on our less significant revenue transactions, such as initial franchise license fees.

Additionally, in March and April 2016, the FASB issued the following amendments to ASU 2014-09 to clarify the implementation guidance: ASU 2016-08, Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations (Reporting Revenue Gross versus Net) and ASU 2016-10, Revenue from Contracts with Customers (Topic 606): Identifying Performance Obligations and Licensing. Under the new guidance, gift card breakage income will be presented within revenues and will be required to be recognized proportionately as redemptions occur. We currently present breakage income as a reduction to expenses and recognize breakage under the remote method, which results in deferral of recognition for two years subsequent to the date of sale. The timing of transition of this guidance is consistent with the new revenue recognition standard as discussed above. We expect to implement the provisions of ASU 2014-09 and the related amendments in the same period.

## 15. Subsequent Events

## Sale of Company

On October 16, 2017, we entered into an Agreement and Plan of Merger (the "Merger Agreement") among RTI Holding Company, LLC, a fund managed by NRD Capital ("NRD"), RTI Merger Sub, LLC, a wholly owned subsidiary of RTI Holding Company, LLC ("Merger Sub"), and Ruby Tuesday Inc. ("Ruby Tuesday"), pursuant to which, among other things and subject to the satisfaction or waiver of specified conditions, Merger Sub will merge with and into Ruby Tuesday (the "Merger"). If the Merger is consummated, we will become a wholly-owned subsidiary of NRD. Accordingly, this Quarterly Report on Form 10-Q should be read with the understanding that, should the Merger be completed, NRD will have the power to control the conduct of our business.

At the effective time of the Merger (the "Effective Time"), each share of Ruby Tuesday common stock issued and outstanding immediately prior to the Effective Time (other than dissenting shares) will be converted into the right to receive \$2.40 in cash, without interest.

The transaction has been unanimously approved by our and NRD's Board of Directors. The completion of the Merger is subject to customary conditions, including, without limitation, (1) the approval of the Merger Agreement and the transactions contemplated thereunder by Ruby Tuesday's stockholders (the "Shareholder Approval"); (2) the absence of any restraining order, preliminary or permanent injunction or other court order or other legal restraint or prohibition preventing the consummation of the Merger, (3) subject to certain qualifications, the accuracy of representations and warranties of Ruby Tuesday, RTI Holding Company, LLC, and Merger Sub, and (4) the performance in all material respects of the obligations of Ruby Tuesday, RTI Holding Company, LLC, and Merger Sub, respectively.

The Merger Agreement includes detailed representations, warranties and covenants of Ruby Tuesday, RTI Holding Company, LLC, and Merger Sub. Between the date of execution of the Merger Agreement and the Effective Time, Ruby Tuesday has agreed to conduct its business in the ordinary course and use its reasonable best efforts to preserve intact its business organizations and relationships with third parties (including customers, suppliers, distributors and franchisees) and to keep available the services of its present officers and employees.

In addition, Ruby Tuesday has agreed not to, and to cause its subsidiaries not to, and to not authorize or permit their respective directors, officers, employees or other representatives to, directly or indirectly, solicit, initiate or knowingly take any action to facilitate or encourage the submission of any Acquisition Proposals (as defined in the Merger Agreement) prior to the receipt of the Shareholder Approval. The acquisition is expected to be completed during the first calendar quarter of 2018.

NRD Partners II, L.P., the parent of RTI Holding Company, LLC, has entered into a Limited Guarantee dated October 16, 2017 (the "Limited Guarantee") with Ruby Tuesday to guarantee RTI Holding Company, LLC's obligation to pay its termination fee to Ruby Tuesday and certain other specified payments to Ruby Tuesday, subject to the terms and conditions set forth in the Limited Guarantee.

The foregoing description of the Merger Agreement and Limited Guarantee does not purport to be complete and is qualified in its entirety by reference to the Merger Agreement and Limited Guarantee filed as exhibits 1.1 and 1.2, respectively, to the 8-K filed on October 16, 2017.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The discussion and analysis below for the Company should be read in conjunction with the unaudited Condensed Consolidated Financial Statements and the notes to such financial statements included elsewhere in this Quarterly Report on Form 10-Q. The discussion below contains forward-looking statements which should be read in conjunction with the "Special Note Regarding Forward-Looking Information" included elsewhere in this Quarterly Report on Form 10-Q.

### Introduction

Ruby Tuesday, Inc., including its wholly-owned subsidiaries ("RTI," the "Company," "we" and/or "our"), owns and operates Ruby Tuesday® casual dining restaurants. We also franchise the Ruby Tuesday concept in select domestic and international markets. As of September 5, 2017, we owned and operated 541, and franchised 58, Ruby Tuesday restaurants. Ruby Tuesday restaurants can be found in 41 states, 14 foreign countries, and Guam.

## Overview and Strategies

The bar and grill segment of the casual dining industry in which we primarily operate is intensely competitive with respect to prices, services, convenience, locations, employees, advertising and promotion, and the types and quality of food. We compete with other food service operations, including locally-owned restaurants, and other national and regional restaurant chains that offer similar types of services and products as we do. We continue to believe there are opportunities to grow our same-restaurant sales, strengthen our competitive position, enhance our profitability, and create value through the execution of the strategies outlined below.

#### Sale of Company

On October 16, 2017, we announced that we had entered into an agreement to be acquired by a fund managed by NRD Capital ("NRD"). See further discussion of the pending transaction in the Known Events, Uncertainties, and Trends section within this Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A").

## The "Plan to Win"

Ruby Tuesday's "Plan to Win" addresses the brand's sales and operational challenges with the goal of improving financial profitability and thereby enhancing long-term value for shareholders. The "Plan to Win" consists of the following:

## ■ <u>Improve Total Guest Experience</u>

- o Develop and rollout operations calendar to enhance operational excellence and support the marketing calendar;
- o Deploy Operations and Restaurant Support Center platforms to drive performance; and
- o Focus on progressive improvement on all guest experience attributes.

## ■ Ignite Same Restaurant Sales Growth

- o Develop marketing calendar to increase frequency of existing and new target guests;
- o Drive improved return on investment for marketing and media spending;
- o Implement menu simplification and test and pilot new lunch menu; and
- o Re-energize To-Go and Catering Programs.

## ■ <u>Deliver System Profitability</u>

- o Reconfigure and optimize general and administrative expenses;
- o Deploy benchmarking tool to drive accountability and enhance unit profitability; and
- o Optimize supply chain process for profitability.

### Asset Rationalization Plan

During the first quarter of the prior fiscal year, following a comprehensive review of the Company's property portfolio, we closed 95 Company-owned restaurants with perceived limited upside due to market concentration, challenged trade areas, and other factors. The plan was designed to streamline the organization through asset rationalization, improve financial profitability, and ultimately create long-term value for shareholders.

### Strengthen our Balance Sheet to Facilitate Growth and Value Creation

Our priority for the use of cash is to drive shareholder value. Our objective is to continue to maintain adequate cash levels to support business needs, while investing in key components of our Plan to Win. During the remainder of fiscal year 2018, as a result of our Asset Rationalization Plan, we expect our cash balance to fluctuate as we anticipate generating cash through the sale of properties while using cash to settle leases for closed restaurants.

Additionally, from time to time, we will consider other options for cash such as reducing outstanding debt levels and share repurchases within the limitations of our debt covenants. Our success in the key strategic initiatives outlined above should enable us to improve both our returns on assets and equity and create additional shareholder value.

This MD&A is based upon our Condensed Consolidated Financial Statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires us to make subjective or complex judgments that may affect the reported financial condition and results of operations. We base our estimates on historical experience and other assumptions that we believe to be reasonable in the circumstances, the results of which form the basis for making judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. We continually evaluate the information used to make these estimates as our business and the economic environment changes.

## **Results of Operations**

The following is an overview of our results of operations for the 13 weeks ended September 5, 2017:

Net loss was \$9.8 million for the 13 weeks ended September 5, 2017 compared to a net loss of \$39.7 million for the corresponding period of the previous fiscal year. Diluted loss per share for the 13 weeks ended September 5, 2017 was \$0.16 compared to \$0.66 for the corresponding period of the prior fiscal year.

During the 13 weeks ended September 5, 2017:

- Pre-tax loss decreased \$31.6 million to \$9.8 million compared to the corresponding period of the prior fiscal year. The decrease in pre-tax loss for the current period is primarily due to lower Closures and impairments, net of \$22.4 million, Marketing expenses, net of \$5.5 million, and General and administrative expenses of \$2.2 million; and
- Same-restaurant sales\* at Company-owned Ruby Tuesday restaurants decreased 5.8% compared to the corresponding period of the prior fiscal year, while same-restaurant sales at domestic franchised Ruby Tuesday restaurants increased 1.2%.
- \* We define same-restaurant sales as a year-over-year comparison of sales volumes for restaurants that, in the current year have been open at least 18 months, in order to remove the impact of new openings in comparing the operations of existing restaurants.

The following table sets forth selected restaurant operating data as a percentage of restaurant sales and operating revenue or total revenue, as appropriate, for the periods indicated. All information is derived from our Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-O.

	Thirteen weel	ks ended
	September 5, 2017	August 30, 2016
Restaurant sales and operating revenue	99.6%	99.7%
Franchise revenue	0.4	0.3
Total revenue	100.0	100.0
Operating costs and expenses:		
Cost of goods sold (1)	26.9	28.2
Payroll and related costs (1)	35.4	35.4
Other restaurant operating costs (1)	21.3	22.4
Depreciation and amortization (1)	4.4	4.4
General, and administrative expenses	6.4	6.3
Marketing expense, net	4.6	6.0
Closures and impairments, net	3.6	11.8
Interest expense, net	2.3	1.9
Total operating costs and expenses	104.5	116.1
Loss before income taxes	(4.5)	(16.1)
Benefit for income taxes	0.0	(0.7)
Net loss	(4.5)%	(15.5)%

## (1) As a percentage of restaurant sales and operating revenue.

The following table shows Company-owned Ruby Tuesday restaurant activity for the 13-week periods ended September 5, 2017 and August 30, 2016:

	September 5, 2017	August 30, 2016
Beginning of period	543	646
Closed	(2)	(99)
Ending of period	541	547

The following table shows franchised Ruby Tuesday concept restaurant activity for the 13-week periods ended September 5, 2017 and August 30, 2016:

	September 5, 2017	August 30, 2016
Beginning of period	62	78
Opened	1	1
Closed	(5)	(11)
Ending of period	58	68

#### Revenue

Restaurant sales and operating revenue for the 13 weeks ended September 5, 2017 decreased 15.4% to \$216.4 million compared to the corresponding period of the prior fiscal year. Excluding the \$22.8 million decrease attributable to the 95 restaurants closed during first quarter 2017 in connection with our Asset Rationalization Plan, this decrease is primarily a result of a 5.8% decrease in same-restaurant sales at Company-owned restaurants. The decrease in same-restaurant sales is attributable to a 9.4% decrease in customer traffic offset by a 3.6% increase in net check.

Franchise revenue for the 13 weeks ended September 5, 2017 was consistent with the corresponding period of the prior fiscal year at \$0.9 million. Franchise revenue is predominantly comprised of domestic and international royalties.

#### Pre-tax Loss

Pre-tax loss decreased \$31.6 million to \$9.8 million for the 13 weeks ended September 5, 2017 compared to the corresponding period of the prior fiscal year. The decrease in pre-tax loss for the current period is primarily due to lower Closures and impairments, net of \$22.4 million, Marketing expenses, net of \$5.5 million, and General and administrative expenses of \$2.2 million.

In the paragraphs that follow, we discuss in more detail the components of the changes in pre-tax loss for the 13 weeks ended September 5, 2017 compared to the corresponding period of the prior fiscal year. Because a significant portion of the costs recorded in the cost of goods sold, payroll and related costs, other restaurant operating costs, and depreciation categories are either variable or highly correlate with the number of restaurants we operate, we evaluate our trends by comparing the costs as a percentage of restaurant sales and operating revenue, as well as the absolute dollar change, to the comparable prior fiscal year period.

#### Cost of Goods Sold

Cost of goods sold decreased \$13.9 million (19.2%) to \$58.3 million for the 13 weeks ended September 5, 2017, compared to the corresponding period of the prior fiscal year. As a percentage of restaurant sales and operating revenue, cost of goods sold decreased from 28.2% to 26.9%. Excluding the \$6.7 million decrease from the elimination of the 95 restaurants closed during the first quarter of fiscal year 2017, cost of goods sold decreased \$7.2 million.

The absolute dollar decrease in cost of goods sold for the 13 weeks ended September 5, 2017 not attributable to the closing of 95 restaurants was primarily the result of other restaurant closures, a decline in same restaurant sales coupled with a shift in menu mix associated with promotional activity, commodities deflation, and cost savings initiatives.

The decline of these costs as a percentage of sales and operating revenue resulted from shifts in menu mix associated with promotional activity, commodities deflation, and cost savings initiatives.

### **Payroll and Related Costs**

Payroll and related costs decreased \$14.1 million (15.6%) to \$76.5 million for the 13 weeks ended September 5, 2017 compared to the corresponding period of the prior fiscal year. As a percentage of restaurant sales and operating revenue, payroll and related costs remained consistent with the corresponding period of the prior year at 35.4%. Excluding the \$10.3 million attributable to the closure of the 95 restaurants during the first quarter of fiscal year 2017, payroll and related costs decreased by \$3.8 million.

The absolute dollar decrease in payroll and related costs for the 13 weeks ended September 5, 2017 not attributable to the closing of 95 restaurants was primarily due to restaurant closures, coupled with improved management of restaurant labor and favorable workers' compensation claims experience.

## **Other Restaurant Operating Costs**

Other restaurant operating costs decreased \$11.3 million (19.7%) to \$46.1 million for the 13 weeks ended September 5, 2017 compared to the corresponding period of the prior fiscal year. As a percentage of restaurant sales and operating revenue, other restaurant operating costs decreased from 22.4% to 21.3% versus the corresponding period of the prior fiscal year. Excluding the \$7.6 million in costs attributable to the 95 restaurants closed during the first quarter of fiscal year 2017, other restaurant operating costs decreased \$3.7 million.

For the 13 weeks ended September 5, 2017, the decrease in other restaurant operating costs not attributable to the 95 restaurant closings related to the following (in thousands):

Insurance	\$ 1,225
Repairs	915
Utilities	729
Supplies	315
Other Taxes	291
Other decreases, net	 240
Net decrease	\$ 3,715

The absolute dollar decrease in other restaurant operating costs for the 13 weeks ended September 5, 2017 was a result of lower rent and leasing, insurance, building repairs, and utilities, due in part to restaurant closures since the corresponding period of the prior fiscal year.

## **Depreciation and Amortization**

Depreciation and amortization expense decreased \$1.8 million (16.0%) to \$9.4 million for the 13 weeks ended September 5, 2017 compared to the corresponding period of the prior fiscal year. As a percentage of restaurant sales and operating revenue, depreciation expense was consistent with the corresponding period of the prior fiscal year at 4.4%. Excluding the \$0.3 million attributable to the closure of 95 restaurants during the first quarter of 2017, the decrease was \$1.5 million.

The absolute dollar decrease in depreciation and amortization for the 13 weeks ended September 5, 2017 not attributable to the closure of the 95 restaurants resulted from assets that became fully depreciated or were impaired since the corresponding period of the prior fiscal year, coupled with additional restaurant closures.

## General and Administrative Expenses

General and administrative expenses decreased \$2.2 million (13.7%) to \$13.9 million for the 13 weeks ended September 5, 2017 compared to the corresponding period of the prior fiscal year.

The decrease for the 13 weeks ended September 5, 2017 is primarily due to lower management labor and share-based compensation partially offset by costs associated with the review of strategic alternatives.

## Marketing Expenses, Net

Marketing expenses, net decreased \$5.5 million (35.4%) to \$10.0 million for the 13 weeks ended September 5, 2017 compared to the corresponding period of the prior fiscal year.

The decrease for the 13 weeks ended September 5, 2017 is primarily due to lower television and internet advertising, coupon costs and menu print production expenses.

## Closures and Impairments, Net

Closures and impairments, net decreased \$22.4 million to \$7.8 million for the 13 weeks ended September 5, 2017, as compared to the corresponding period of the prior fiscal year. The \$22.4 million decrease is primarily due to lower closed restaurant lease reserve expense (\$17.5 million), fewer inventory write-offs, less severance benefits, and reduced other closing costs (\$5.1 million), and higher gains on the sale of properties (\$2.3 million), partially offset by higher property impairment charges (\$2.5 million).

See Note 7 to the Condensed Consolidated Financial Statements for further information on our closures and impairment charges recorded during the 13 weeks ended September 5, 2017 and August 30, 2016.

### Interest Expense, Net

Interest expense, net increased \$0.2 million to \$5.1 million for the 13 weeks ended September 5, 2017, as compared to the corresponding period of the prior fiscal year primarily due to higher amortization of debt issuance costs associated with our Credit Facility partially offset by lower interest on our mortgage loan obligations and Senior Notes.

#### **Benefit for Income Taxes**

We recorded tax expense of \$0.1 million compared to a tax benefit of \$1.7 million for the 13 weeks ended September 5, 2017 and August 30, 2016, respectively. Our tax expense included a charge of \$5.8 million representing the amount reserved for the increase in deferred tax assets during the quarter which primarily related to general business credit carryforwards and federal and state net operating loss carryforwards.

We regularly evaluate the need for a valuation allowance for deferred tax assets by assessing whether it is more likely than not that we will realize the deferred tax assets in the future. A valuation allowance assessment is performed each reporting period, with any additions or adjustments reflected in earnings in the period of assessment. In assessing the need for a valuation allowance, we consider both positive and negative evidence related to the likelihood of realization of the deferred tax assets for each jurisdiction.

We are required to assess whether a valuation allowance should be established against our deferred tax assets based on the consideration of all available evidence using a "more likely than not" standard. In making such judgments, significant weight is given to evidence that can be objectively verified. As a result of, among other charges, closures and impairments, we currently reflect a three-year cumulative pre-tax loss. A cumulative pre-tax loss is given more weight than projections of future income, and a recent historical cumulative loss is considered a significant factor that is difficult to overcome. Our valuation allowance for deferred tax assets totaled \$140.4 million and \$135.9 million as of September 5, 2017 and June 6, 2017, respectively. Before consideration of the valuation allowance expense, we had an income tax benefit of \$5.7 million and \$18.0 million, including the tax credits, during the 13 weeks ended September 5, 2017 and August 30, 2016, respectively.

## Liquidity and Capital Resources

### Sources and Uses of Cash

Our primary source of liquidity is cash provided by operations. The following table presents a summary of our cash flows from operating, investing, and financing activities for the first 13 weeks of fiscal years 2018 and 2017 (in thousands).

		Thirteen weeks ended		
	_	September 5, 2017	August 30, 2016	
Net cash provided by operating activities	5	\$ 2,664	\$ 1,971	
Net cash provided by investing activities		4,991	221	
Net cash used in financing activities	_	(1,301)	(508)	
Net increase in cash and cash equivalents		6,354	\$ 1,684	

## **Operating Activities**

Our cash provided by operations is generally derived from cash receipts generated by our restaurant customers and franchisees. Substantially all of the \$216.4 million and \$255.8 million of restaurant sales and operating revenue disclosed in our Condensed Consolidated Statements of Operations and Comprehensive Loss for the 13 weeks ended September 5, 2017 and August 30, 2016, respectively, was received in cash either at the point of sale or within two to four days (when our customers paid with debit or credit cards). Our primary uses of cash for operating activities are food and beverage purchases, payroll and benefit costs, restaurant operating costs, general and administrative expenses, and marketing, a significant portion of which are incurred and paid in the same period.

Cash provided by operating activities for the 13 weeks ended September 5, 2017 was \$2.7 million as compared to \$2.0 million for the corresponding period of the prior fiscal year. The change is primarily the result of higher Earnings Before Interest, Taxes, Depreciation, and Amortization ("EBITDA") for reasons previously discussed within this MD&A, lower amounts to acquire inventory (\$0.6 million), and lower cash paid for interest (\$0.2 million). This activity was partially offset by decreases in accounts payable, accrued, and other liabilities (\$9.1 million) due primarily to the timing of payments.

#### **Investing Activities**

We require capital principally for the maintenance, upkeep, and remodeling of our existing restaurants, limited new restaurant construction, investments in technology, equipment, and on occasion for the acquisition of franchisees or other restaurant concepts. Property and equipment expenditures purchased primarily with cash on hand and/or internally-generated cash flows for the 13 weeks ended September 5, 2017 and August 30, 2016 were \$4.9 million and \$6.4 million, respectively. In addition, proceeds from the disposal of assets produced \$9.0 million and \$5.3 million of cash during the 13 weeks ended September 5, 2017 and August 30, 2016, respectively.

We intend to fund our future investing activities with cash on hand, cash provided by operations, proceeds from the sale of properties, or borrowings on the Senior Credit Facility.

## **Financing Activities**

Historically our primary sources of cash have been operating activities, coupled with sales of properties and sale-leaseback transactions. When these alone have not provided sufficient funds for both our capital and other needs, we have obtained funds through the incurrence of indebtedness or through the issuance of additional shares of common stock.

Our current borrowings and credit facilities include \$212.5 million outstanding principal of 7.625% senior notes due 2020 (the "Senior Notes"), a 364 day revolving credit agreement (the "Senior Credit Facility") under which we may borrow up to \$20.0 million, and \$4.3 million of mortgage loan obligations acquired upon franchise acquisitions. See Note 6 to the Condensed Consolidated Financial Statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q for key terms and further information on our Senior Notes, Senior Credit Facility, and mortgage loan obligations.

## Significant Contractual Obligations and Commercial Commitments

There were no material changes to our significant contractual obligations and commercial commitments during the 13 weeks ended September 5, 2017 as compared to the amounts reported in the prior reporting period.

## **Recently Issued Accounting Pronouncements**

Information regarding accounting pronouncements not yet adopted is incorporated by reference from Note 14 to the Condensed Consolidated Financial Statements in Part I, Item 1 of this Quarterly Report on Form 10-Q.

## **Known Events, Uncertainties, and Trends**

## Sale of Company

On October 16, 2017, we entered into an Agreement and Plan of Merger (the "Merger Agreement") among RTI Holding Company, LLC ("Parent"), a fund managed by NRD Capital, RTI Merger Sub, LLC, a wholly owned subsidiary of Parent ("Merger Sub"), and Ruby Tuesday Inc. ("Ruby Tuesday"), pursuant to which, among other things and subject to the satisfaction or waiver of specified conditions, Merger Sub will merge with and into Ruby Tuesday (the "Merger"). If the Merger is consummated, we will become a wholly-owned subsidiary of NRD. Accordingly, this Quarterly Report on Form 10-Q should be read with the understanding that, should the Merger be completed, NRD will have the power to control the conduct of our business.

At the effective time of the Merger (the "Effective Time"), each share of Ruby Tuesday common stock issued and outstanding immediately prior to the Effective Time (other than dissenting shares) will be converted into the right to receive \$2.40 in cash, without interest.

The transaction has been unanimously approved by our and NRD's Board of Directors. The completion of the Merger is subject to customary conditions, including, without limitation, (1) the approval of the Merger Agreement and the transactions contemplated thereunder by Ruby Tuesday's stockholders (the "Shareholder Approval"); (2) the absence of any restraining order, preliminary or permanent injunction or other court order or other legal restraint or prohibition preventing the consummation of the Merger, (3) subject to certain qualifications, the accuracy of representations and warranties of Ruby Tuesday, Parent and Merger Sub, and (4) the performance in all material respects of the obligations of Ruby Tuesday, Parent and Merger Sub, respectively.

The Merger Agreement includes detailed representations, warranties and covenants of Ruby Tuesday, Parent and Merger Sub. Between the date of execution of the Merger Agreement and the Effective Time, Ruby Tuesday has agreed to conduct its business in the ordinary course and use its reasonable best efforts to preserve intact its business organizations and relationships with third parties (including customers, suppliers, distributors and franchisees) and to keep available the services of its present officers and employees.

In addition, Ruby Tuesday has agreed not to, and to cause its subsidiaries not to, and to not authorize or permit their respective directors, officers, employees or other representatives to, directly or indirectly, solicit, initiate or knowingly take any action to facilitate or encourage the submission of any Acquisition Proposals (as defined in the Merger Agreement) prior to the receipt of the Shareholder Approval. The acquisition is expected to be completed during the first calendar quarter of 2018.

NRD Partners II, L.P., the parent of Parent, has entered into a Limited Guarantee dated October 16, 2017 (the "Limited Guarantee") with Ruby Tuesday to guarantee Parent's obligation to pay its termination fee to Ruby Tuesday and certain other specified payments to Ruby Tuesday, subject to the terms and conditions set forth in the Limited Guarantee.

The foregoing description of the Merger Agreement and Limited Guarantee does not purport to be complete and is qualified in its entirety by reference to the Merger Agreement and Limited Guarantee incorporated by reference herein.

### Impairment of Long-Lived Assets

Within our impairment analysis for the 13-week period ended September 5, 2017, we had 19 restaurants that had been open for more than six full quarters with deteriorating cash flow performance of which 14 have been impaired. Of the remaining five restaurants, we reviewed the plans to improve cash flows and determined that no impairments were necessary. The remaining net book value of the five restaurants, two of which are located on owned properties, was \$10.0 million, excluding the value of land and liquor licenses, at September 5, 2017.

Should cash flows at these restaurants not improve within a reasonable period of time, further impairment charges may occur. Considerable management judgment is necessary to estimate future cash flows, including cash flows from continuing use, terminal value, closure costs, salvage value, and sublease income. Accordingly, actual results could vary significantly from quarter to quarter and from our estimates.

## Impact on Cash from Sale of Properties and Lease Settlements

As further discussed in Note 5 to the Condensed Consolidated Financial Statements, as of September 5, 2017 we had properties classified as assets held for sale of \$8.6 million and properties of \$14.8 million not classified as held for sale as we had yet to conclude for accounting purposes that we can sell these assets within 12 months of the balance sheet date. Additionally, as discussed in Note 7 to the Condensed Consolidated Financial Statements, as of September 5, 2017 we had a liability for future lease obligations of \$14.4 million. The amounts of future settlements could be higher or lower than the amounts recorded, and the actual amount of any cash payments made by the Company for lease contract termination costs will be dependent upon ongoing negotiations with the landlords of the leased properties. During the remainder of fiscal year 2018, we expect fluctuations in our cash balances as we hope to generate cash through the sale of properties while using cash to settle closed restaurant lease obligations.

## Financial Strategy and Stock Repurchase Plan

Cash and cash equivalents as of September 5, 2017 were \$48.1 million. Our overall goal is to invest in our brand and to strengthen our balance sheet to improve credit metrics. As such, our first priority is to ensure that we have adequate cash levels to run the business and internally fund our capital expenditures. Our second priority is to reduce our outstanding debt to help improve our credit metrics with the goal of improved flexibility and access to capital at reasonable rates. Lastly, we would consider share repurchases within the limitations of our debt covenants to return capital to shareholders. As of September 5, 2017, the total number of remaining shares authorized to be repurchased was 9.9 million. Any of these actions, in any particular period and the actual amount thereof, remain at the discretion of the Board of Directors, and no assurance can be given that any such actions will be taken in the future.

### Repurchases of Senior Notes

We are allowed under the terms of the Senior Credit Facility to repurchase, in any fiscal year, up to \$20.0 million of indebtedness to various holders of the Senior Notes. We did not repurchase any of the Senior Notes during the 13 weeks ended September 5, 2017. As of the date of this filing, we may repurchase \$20.0 million of the Senior Notes during the remainder of fiscal year 2018. Future repurchases of the Senior Notes, if any, will be funded with available cash on hand.

#### **Dividends**

During fiscal 1997, our Board of Directors approved a dividend policy as an additional means of returning capital to our shareholders. No dividends were declared or paid during the 13 weeks ended September 5, 2017 or August 30, 2016. The payment of a dividend in any particular period and the actual amount thereof remain at the discretion of the Board of Directors, and no assurance can be given that dividends will be paid in the future.

## Impact of Inflation

The impact of inflation on the cost of food, labor, supplies, utilities, real estate, and construction costs could adversely impact our operating results. Historically, we have been able to recover certain inflationary cost increases through increased menu prices coupled with more efficient purchasing practices and productivity improvements. Competitive pressures may limit our ability to completely recover such cost increases. Historically, the effect of inflation has not significantly impacted our net income.

## Ability to Issue Preferred Stock

The Board of Directors, pursuant to the Company's Certificate of Incorporation, has the authority to issue 250,000 shares of preferred stock in one or more series. The Board of Directors has the power to establish the dividend rates, rights of conversion and redemption, liquidation prices, and other terms or conditions of such preferred stock. This preferred stock may be issued at the discretion of the Board of Directors with preferences over shares of our common stock in a manner that is materially dilutive to shareholders. In addition, blank check preferred stock can be used to create a shareholder rights plan, or "poison pill", which is designed to deter a hostile bidder from buying a controlling interest in our stock. While we have not adopted such a "poison pill" or issued any preferred stock as of the date of this filing, the Board of Directors has the ability to do so in the future, very rapidly and without stockholder approval.

## Item 3. Quantitative and Qualitative Disclosure About Market Risk

There were no material changes during the 13 weeks ended September 5, 2017 to the disclosures made in Item 7A of our Form 10-K for the fiscal year ended June 6, 2017.

### Item 4. Controls and Procedures

### **Evaluation of Disclosure Controls and Procedures**

Our management, with the participation and under the supervision of the Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this report. The term "disclosure controls and procedures," as defined in Rules 13a-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), means controls and other procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the company's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure. Management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Based on the evaluation, the Chief Executive Officer and the Chief Financial Officer have concluded that our disclosure controls and procedures were effective as of September 5, 2017.

## **Changes in Internal Control**

During the fiscal quarter ended September 5, 2017, there was no change in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

### Part II - Other Information

### Item 1. Legal Proceedings

We are presently, and from time to time, subject to pending claims and lawsuits arising in the ordinary course of business, including claims relating to injury or wrongful death under "dram shop" laws, workers' compensation and employment matters, claims relating to lease and contractual obligations, and claims from customers alleging illness or injury. We provide accruals for such claims when payment is probable and estimable in accordance with U.S. generally accepted accounting principles. At this time, in the opinion of management, the ultimate resolution of pending legal proceedings will not have a material adverse effect on our consolidated results of operations, financial position, or cash flows.

## Item 1A. Risk Factors

Information regarding risk factors appears in our Annual Report on Form 10-K for the year ended June 6, 2017 in Part I, Item 1A. Risk Factors. There have been no material changes from the risk factors previously disclosed in our Annual Report on Form 10-K.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table includes information regarding purchases of our common stock made by us during the fiscal quarter ended September 5, 2017:

	(a)	(b)	(c)	(d)
	Total number	Average	Total number of shares	Maximum number of shares
	of shares	price paid	purchased as part of publicly	that may yet be purchased
Period	purchased (1)	per share	announced plans or programs (1)	under the plans or programs (2)
June 7 to July 11	-	-	_	9,884,829
July 12 to August 8	-	-	_	9,884,829
August 9 to September 5	-	-	_	9,884,829
Total	-	_	_	

(1) No shares were repurchased during the first fiscal quarter ended September 5, 2017.

(2) As of September 5, 2017, 9.9 million shares remained available for purchase under an existing January 8, 2013 authorization by the Board of Directors to repurchase 10.0 million shares. The timing, price, quantity, and manner of the purchases to be made are at the discretion of management upon instruction from the Board of Directors, depending upon market conditions. The repurchase of shares in any particular future period and the actual amount thereof remain at the discretion of the Board of Directors, and no assurance can be given that shares will be repurchased in the future.

## Item 3. Defaults Upon Senior Securities

None.

**Item 4. Mine Safety Disclosures** 

Not Applicable.

Item 5. Other Information

None.

## Item 6. Exhibit Index

The following exhibits are filed as part of this report:

Exhibit Number	Description of Exhibit
10.1	Agreement and Plan of Merger, among Ruby Tuesday, Inc., RTI Holding Company, LLC and RTI Merger Sub, LLC, dated as of October 16, 2017 (incorporated by reference from Exhibit 1.1 to Form 8-K filed on October 16, 2017).
10.2	Limited Guarantee by NRD Partners II, L.P. in favor of Ruby Tuesday, Inc., dated October 16, 2017 (incorporated by reference from Exhibit 1.2 to Form 8-K filed on October 16, 2017).
12.1	Computation of Ratio of Consolidated Earnings to Fixed Charges.
31.1	Certification of President and Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of President and Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	XBRL Instance Document.
101.SCH	XBRL Schema Document.
101.CAL	XBRL Calculation Linkbase Document.
101.DEF	XBRL Definition Linkbase Document.
101.LAB	XBRL Labels Linkbase Document.
101.PRE	XBRL Presentation Linkbase Document.
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## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated:

	<u>Name</u>	<u>Position</u>	<u>Date</u>
/s/ Sue Briley Sue Briley		Chief Financial Officer (Principal Financial Officer)	Date: October 16, 2017
/s/ Wayne Kalish Wayne Kalish		Vice President, Corporate Controller (Principal Accounting Officer)	Date: October 16, 2017

Ruby Tuesday, Inc Unaudited Computation of Ratio of Consolidated Earnings to Fixed Charges (Dollar Amounts in Millions)

	Thirteen Weeks Ended			Fiscal Year Ended			
	Septen 20	nber 5,	June 6, 2017	May 31, 2016	June 2, 2015	June 3, 2014	
Earnings before fixed charges: Loss from continuing operations before income taxes Less Capitalized interest	\$	(9.8) \$ 0.1	(107.9) 0.9	\$ (52.9) 0.6	` /	\$ (69.6) 0.5	
•		(9.7)	(107.0)	(52.3)	(4.6)	(69.1)	
Fixed charges:							
Interest expense		5.1	20.9	21.8	22.8	25.0	
Interest portion of rent expense		2.6	10.9	13.6	14.9	16.0	
Total fixed charges		7.7	31.8	35.4	37.7	41.0	
Adjusted earnings from continuing operations before income taxes available to cover fixed charges	\$	(2.0) \$	(75.2)	\$ (16.9)	\$ 33.1	\$ (28.1)	
Ratio of earnings to fixed charges		(0.26)	(2.36)	(0.48)	0.88	(0.69)	
Amount by which earnings were insufficient to cover fixed charges	\$	(9.7) \$	(107.0)	\$ (52.3)	\$ (4.6)	\$ (69.1)	

<sup>\*</sup> We are presenting the ratio above solely pursuant to the requirement set forth in Item 503 of Regulation S-K. The earnings and fixed charges in the above ratio are calculated using the definitions as set for by Regulation S-K.

## CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, James F. Hyatt, II, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Ruby Tuesday, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of the annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 16, 2017

/s/ James F. Hyatt, II

James F. Hyatt, II

President and Chief Executive Officer

## CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

## I, Sue Briley, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Ruby Tuesday, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of the annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 16, 2017

Sue Briley
Sue Briley

Chief Financial Officer

# CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Ruby Tuesday, Inc. (the "Company") on Form 10-Q for the quarter ended September 5, 2017 (the "Report"), as filed with the Securities and Exchange Commission on the date hereof, I, James F. Hyatt, II, President and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: October 16, 2017

/s/ James F. Hyatt, II

James F. Hyatt, II President and Chief Executive Officer

# CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Ruby Tuesday, Inc. (the "Company") on Form 10-Q for the quarter ended September 5, 2017 (the "Report"), as filed with the Securities and Exchange Commission on the date hereof, I, Sue Briley, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: October 16, 2017

/s/ Sue Briley
Sue Briley
Chief Financial (

Chief Financial Officer